

Who Owns the Means of Production?

Uneven Geographies of Financialization

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## Background: Financialization in the United States



- The largest shareholder of US capital are institutional investors: mutual and exchange traded funds
- Altogether US finance owns 55-65% of US publicly traded firms
- Ownership is highly concentrated: **the top 3 index funds own 20% of the S&P 500 index**

## Direct owners of US corporate equities by ownership percentage, 1945-2018

(Source: Federal Reserve)

## The rise of the "Big Three"

Market Watch • Latest Election 2020 Watchlist Markets Investing Barron's Personal Finance Economy

Home > Investing

## Three fund managers may soon control nearly half of all corporate voting power, researchers warn

Published: Sept. 20, 2019 at 9:54 a.m. ET

#### By Andrea Riquier

Actively managed funds have had outflows for the past four years straight, while index funds have gained

## Asset flows to active and index funds



 $\frac{\text{The}}{\text{Economist}} \equiv Menu \quad Weekly edition \quad Q Search$ 

Special report Nov 12th 2020 edition >



dated on January 9, 2020, 10:40 AM PST

How index investing is reshaping the asset-management industry



**Bloomberg Businessweek** 

## The Hidden Dangers of the Great Index Fund Takeover

The Big Three–BlackRock, Vanguard, and State Street–are the most important players in corporate America. Whether they like it or not.



## Two research questions:

- I. To which extent financiers in other countries control and own the means of production? Is this a US-only phenomenon?
- II. What is the position of American finance in the global corporate network?



## Data and Methods



- Orbis provides firm-level data for 375 million public and private firms around the world (the most comprehensive global firm database)
  - Financial information + extensive data on corporate ownership ties
  - 8.9 million firms have known assets
- My dataset includes data on all firms with <u>at least \$1m in total assets</u>
  - 2.93 million unique firms in 202 countries
  - Accounts for 99% of total assets in the Orbis database
  - 6.4 million unique shareholders, 6.7 million weighted ownership ties, \$114.4 trillion in owned equity (global wealth in the world ~ \$317 trillion)

## The wonders of aggregation...

### Data attributes at the level of individual firms

Data attributes	Type of data	Description
Node Attributes		
Orbis ID	Identifier Variable	6.6m unique observations
Country	Categorical - Nominal	202 levels
Sector	Categorical - Nominal	20 levels
Finance	Categorical - Nominal	2 levels: Yes or No
Edge List		
Source: Shareholder Orbis ID	Identifier Variable	6.4m unique observations
Target: Firm Orbis ID	Identifier Variable	2.9m unique observations
Weight: Ownership Tie 2018 \$	Quantitative - Interval	Range from \$0.001m to \$1.2tril
Edge Type	Categorical - Nominal	1 level: Directed



## Derived data attributes at the level of countries and industries

Data attributes	Type of data	Description
Node Attributes		
Country Industry	Identifier Variable	2490 unique observations
Country	Categorical – Nominal	202 levels
Sector	Categorical – Nominal	20 levels
Finance	Categorical – Nominal	2 levels: Yes or No
Edge List		
Source: Country Industry	Identifier Variable	2144 unique observations
Target: Country Industry	Identifier Variable	2040 unique observations
Weight: Ownership Tie 2018 \$	Quantitative – Interval	Range from \$0.001m to \$4.5tril
Edge Type	Categorical – Nominal	1 level: Directed 6

## InfoVis Solution





- visNetwork
- igraph
- *DT*
- maps
- scales
- chorddiag
- htmltools

# Demo URL:

## albinagib.shinyapps.io/finance/

#### Geographies of Financialization ≡

#### Q Project description

- 🐸 National comparison charts
- Domestic shareholders
   Domestic finance
- Domestic industries
- >> Foreign shareholders
- >> Scatterplot of countries
- >> Map of shareholders

#### 器 Network charts

- » Country's domestic investments by sector
- Comparing countries' domestic investments
- Country's FDI network
- Comparing countries' FDI networks
   Global corporate ownership network
- .

References

#### Who Owns the Means of Production? Uneven Geographies of Financialization

#### Project description and rationale

Financialization is a term used to broadly describe the rising importance of finance in the global economy and society at large (Epstein, 2005). In the United States, one of the primary characteristics of the post-1980 financial turn has been the rising share of corporate profits accrued by the US financial sector (Krippner, 2005). This led to the conceptualization of financialization as a new regime of accumulation where profits increasingly accrue through financial rather than productive channels (libid).

By examining the primary profit-generating activities performed by the US financial sector as a whole and the composition of its income sources and assets, in my Master's thesis I demonstrated that the increased profitability of US finance can largely be attributed to a transition from credit intermediation (i.e. lending) to the management and ownership of capital. By showing how the share of US capital directly owned and managed by US financial firms has grown from 3 percent in 1945 to at least 62 percent in 2018, I proposed that financialization in the United States should be primarily understood as a new regime of property relations, in which the class of financiers have established themselves as the direct owners of the means of production, having at their discretion ultimate control over the US economy by way of collectively holding the most shares by far in American corporations.

This analysis project expands on the research conducted in my Master's thesis by examining two main questions. First, it explores the extent to which financiers have established themselves as the new, dominant owners of capital in other countries or whether financialization as a new regime of property relations has been a US-only phenomenon. Secondly, it develops visualizations to show the global dominance of American financial firms in this global corporate ownership network. The empirical analysis involves examining 6.4 million owner obtained by the US financial sector through a series of static and interactive visualizations and advance our understanding of the influence exerted by American finance in the global economy, contributing to the literatures of financialization, corporate networks, and geographies of advanced producer services.

#### **Overview of visualizations**

#### Domestic owners of capital in a given industry in a given country

This stacked bar chart shows the share of capital owned domesticially (i.e. by shareholders located in the same country) in a given industry for a selected country. The visualization allows one to easily compare rates of domestic capital ownership between different industries, while the facets make it easy to compare these values between different countries.



#### Data and methods

The project examines corporate ownership data provided by the Orbis database (Bureau van Dijk), which offers the most comprehensive co-ownership dataset of firms (both public and private) and state enterprises available to date, covering over 375 million entities around the world, and providing detailed financial and geographical information for each firm and quantifiable ownership ties between them. Although the data coverage is uneven with significantly less information available on firms located in the Global South (see Garcia-Bernardo and Takes, 2018), for each firm Orbis tries to provide basic information on firm's location and industry, financial information from firm's balance-sheets and income statements, as well as data on corporate ownership ties by listing everyone who owns a particular firm and everyone who a particular firm owns.

While Orbis advertises that it has some information on 375 million firms, in 2018 only 8.9 million firms had available information on total assets (a metric relevant to estimating the value of equity and quantifying each ownership tie in dollar terms). As often the case with financial data, the distribution of the total assets variable was highly skewed with a small number of firms accounting for a large share of total assets. If littered my sample of firms based on the total assets variable, collecting information on all firms with at least \$1 million in total assets in 2018. My dataset features 2.9 million unique firms located in 202 countries. I estimate that cumulatively these 2.9 million firms account for 99% of total assets in the Orbis database. For each firm, I collected basic and financial information, as well as information on all of its shareholders (and their respective basic and financial information). My core list of 2.9 million firms has 6.4 million unique shareholders, featuring 6.7 million weighted ownership ties between them, totalling \$11.4 trillion in owned equity. Given that it is next to impossible to properly visualize 6.6 million nodes with 6.7 million edges, I have aggregated information in the derived dataset at the level of countries and sectors. This aggregation allows me to visualize the dominance of the domestic financial sector within each country as well as visualize the power of the US financial sector in the global corporate network.

Visualizations were developed using the following R packages: dplyr, tidyr, ggplot2, plotly, visNetwork, igraph, forcats, DT, maps, ggiraph, RColorBrewer, scales, chorddiag, and htmltools. The project webpage and interactive visualizations and tables were developed using shiny and shinydashboard.

#### Share of capital in a given industry in a given country owned by domestic financial sector

This stacked bar chart shows the share of capital owned by the domestic financial sector (i.e. by financial firms located in the same country) in a given industry for a selected country. The visualization allows one to easily compare rates of financialization of capital ownership for different industries, while the facets make it easy to compare these values between different countries.



-			Choose an industry accomodation food, admin, agriculture, art: •	Select countries ba				20,000,000,000 a,000,000 15,000,000,000 20,000,000		
Change the height of graphs by a factor of		Select the number of col	umns	Change the size of	a font for economic sectors by a	actor of	Change the size of a font	for percentages by a factor of		
	01 01 01 0.9 0.5		10 			2 1.0 1.3 2	0.2 1 · · 1 · · 1 · · 1 0.3 0.4 0.5		2 1.0 1.8 2	

## Domestic owners of capital in a given industry in a given country



Choose a country     Choose a continent       China, United Kingdom, United States <ul> <li>Africa, Asia, Europe, North America, Oceania, Sc •</li> <li> </li> </ul>		n America, Oceania, Sc 👻	Choose an industry accomodation food, admin, agriculture, arts en 🔻	Select countries based on their degree (in th USD)           2         2,000,000,000           3         2,000,000,000         4,000,000,000         4,000,000,000         10,000,000,000         12,000,000,000<	20,000,000,000 28,000,000 28,000,000 20,000,000
Change the height of graphs by a factor of	10 7.5 8.5 8.5 10	Select the number of colum	mns 10 	Change the size of a font for economic sectors by a factor of	Change the size of a font for percentages by a factor of

### Share of capital in a given industry in a given country owned by domestic financial sector



Choose a continent China, United Kingdom, United States  China, United Kingdom, United States		n America, Oceania, Sc 👻	Choose an industry accomodation food, admin, agriculture, arts en v		ustry of the shareholder n food, admin, agriculture, arts en 🔻	Select countries based on 2,000,000,000 0 4,000,000,000 8,000,000	their degree (in th USD)	Reset all inputs	
Change the height of graphs by a factor of	10 7.5 2.5 2.5 10	Select the number of column	ns 10 	Change the siz	e of a font for economic sectors by a f	actor of	Change the size of a font to	for percentages by a factor of	2 1.5 2

Share of capital in a given industry in a given country owned by type of domestic shareholder



Choose a country United States	Choose an industry accomodation food, admin, agriculture, arts entertainment, construction, educ 👻	Select countries for shareholders Afghanistan, Albania, Algeria, Andorra, Angola, / 🔻	Select continents for shareh		Reset all inputs
Change the height of graphs by a factor of	Select the number of columns	Change the size of a font for shareholder countries by a	factor of	Change the size of a font for	or percentages by a factor of

### Share of capital in a given industry in a given country owned by foreign investors (showing investments above 0.1%)



Share of capital owned by foreign investors

Choose a country Afghanistan, Albania, Algeria, Andorra, Angola, Anguilla, Antigua and Barbuda, / 🔻	Choose a continent Africa, Asia, Europe, No	orth America, Oceania, Sc 🔻	Choose industry of the shareholder finance	Select countries based on 0,000,000 0 0,000,000,000,000,000,000,000	their degree (in th USD)	Reset all inputs
Choose to show domestic, foreign, or global shareholders Domestic	-	Y-axis: Choose an industr finance	у	-	X-axis: Choose an industry nonfinance	•

### Share of capital owned by a selected shareholder in chosen industries



Choose	industry	for	the s	hare	holde	er i
CHOOSE	mousery	101	une a	nare	notue	

finance

Choose your industry

finance

Choose to show domestic, foreign, or global shareholders

Global

•

1.00

0.75

0.50

0.25

0.00

Reset all inputs

-

Share of capital owned by a sector in a given industry and country

-



5how[	15 💙 entries						S	earch:			
	Country_Name	🕴 Industr	y (	Shareholder_industry	÷	Shareholder_t	ype	÷		Capit	al_owned 🕴
1	Afghanistan	finance		finance		Global					0.031
2	Albania	finance		finance		Global					0.53
3	Algeria	finance		finance		Global					0.158
4	Andorra	finance		finance		Global					0.086
5	Angola	finance		finance		Global					0.361
6	Anguilla	finance		finance		Global					1
7	Argentina	finance		finance		Global					0.753
8	Armenia	finance		finance		Global					0.373
9	Aruba	finance		finance		Global					1
10	Australia	finance		finance		Global					0.849
11	Austria	finance		finance		Global					0.407
12	Azerbaijan	finance		finance		Global					0.08
13	Bahamas	finance		finance		Global					0.207
14	Bahrain	finance		finance		Global					0.299
15	Bangladesh	finance		finance		Global					0.057
Showin	g 1 to 15 of 184 entries				Previo	ous 1 2	3	4	5	1	3 Next

Choose a country	Choose which sectors to include				
United States 🔹	accomodation food, admin, agriculture, arts entertainment, construction, ed ${\bf v}$				

Do you want to include external and/or internal edges (self-loops)?

Choose equity value for individual edges (th USD)



1,000,000,000 2,000,000,000 3,000,000 4,000,000 5,000,000

### Domestic investments by sector: A chord diagram view



### Domestic investments by sector: A network view



External

Select by group 🗸 🗸



Choose Country #1		Choose Country #2	Choose which sectors to include	Do you want to include external and/or internal	Choose equity value for individual edges (th USD)	Reset all inputs
United States	-	United Kingdom	accomodation food, admin, agriculture, arts e 🔻	edges (self-loops)?	3,000,000	
				External, Internal (self-loops) -	a 1,000,000,000 9,000,000 1,000,000 4,000,000 5,000,000	

### Country #1: A chord diagram of domestic investments by sector





#### Choose a country

United States

Select countries based on equity owned (th USD)

Choose whether to include incoming or outgoin	g
investments	

Choose equity value for individual edges (th USD)

400,000,000 800,000 1,200,000 1,600,000 2,000,000

1,000,000

0

2,000,000,000

Reset all inputs

Incoming Outgoing

Network of incoming and outgoing FDI

Select by group 🗸

~

Select by id



Show 2	Search:					
	Country_Name	Shareholder_Country	Incoming_Outgoing_FDI	Investment_mil_USD		
1	Argentina	United States	Outgoing	7729.67		
2	Australia	United States	Outgoing	219360.66		
3	Austria	United States	Outgoing	12395.45		
4	Belgium	United States	Outgoing	74787.46		
5	Bermuda	United States	Outgoing	142610.58		
6	Brazil	United States	Outgoing	172997.62		
7	British Virgin Islands	United States	Outgoing	6762.69		
8	Bulgaria	United States	Outgoing	1023.69		
9	Canada	United States	Outgoing	285053.54		
10	Cayman Islands	United States	Outgoing	156760.05		
11	Chile	United States	Outgoing	14205.17		
12	China	United States	Outgoing	215890.84		
13	Colombia	United States	Outgoing	10629.78		
14	Curacao	United States	Outgoing	29330.21		
15	Czech Republic	United States	Outgoing	4965.63		
16	Denmark	United States	Outgoing	32787.12		
17	Ecuador	United States	Outgoing	1280.02		
18	Egypt	United States	Outgoing	1283.42		
19	Finland	United States	Outgoing	15065.23		
20	France	United States	Outgoing	299867.16		
Showing	g 1 to 20 of 101 entries		Previou	s 1 2 3 4 5 6 Next		

Choose Country #1 United States	Choose Country #2	Include incoming or outgoing investments Incoming Outgoing	Select countries based on equity owned (th USD) 50,000,000 0 4,000,000 8,000,000 18,000,000,000 18,000,000,000,000,000	Choose equity value for individual edges (th USD) 2,000,000 0 400,000,000 1,000,000 1,000,000 1,000,000	Reset all inputs
Country #1: Network of incoming and outgoing FDI			Country #2: Network of inco	oming and outgoing FDI	



Select by id

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### Country #2: Network of Incoming and outgoing FDI





#### Choose a Country

#### Choose a Continent

Afghanistan, Albania, Algeria, Andorra, Angola 🔻

Africa, Asia, Europe, North America, Oceania, 🗧

Detet	ct countries based on equity	owned (th 050)
00,000,0	00	20,000,000
		0

Choose whether to include both international and domestic ties	
International	

Choose equity value for individual edges (th USD)

0......

4,000,000,000,000,000,000,000

Reset all inputs

### Global investments by countries: A chord diagram view



### Global investments by countries: A network view



#### Select by group 🗸 🗸



## Main findings and lessons learned

- The shiny app has more use that originally planned for lots of interesting exploratory findings (e.g. China owns a lot of capital in Australia!)
- While the US appears to be highly financialized, the UK is not!
- US financial sector is heavily invested in itself (over half of its domestic investments are in finance: it owns 68% of itself)!
- Very few countries have similar rates of financialization compared to the US (exceptions are mainly tax havens)
- Globally, US is extremely powerful! The decline of the "US empire" is not visible here.



## Future work and next steps

- 1. Create an interactive page for data description: geographical data coverage and missing data
- 2. Develop an interactive network visualization combining circle packing and hierarchical edge bundling to show connections between industries of different countries
- 3. Develop US-centric visualizations at the scale of individual firms



Source: https://bl.ocks.org/nitaku/972a1 a1ca93bb3da54505f3b0f3bb335

# Thank you!

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