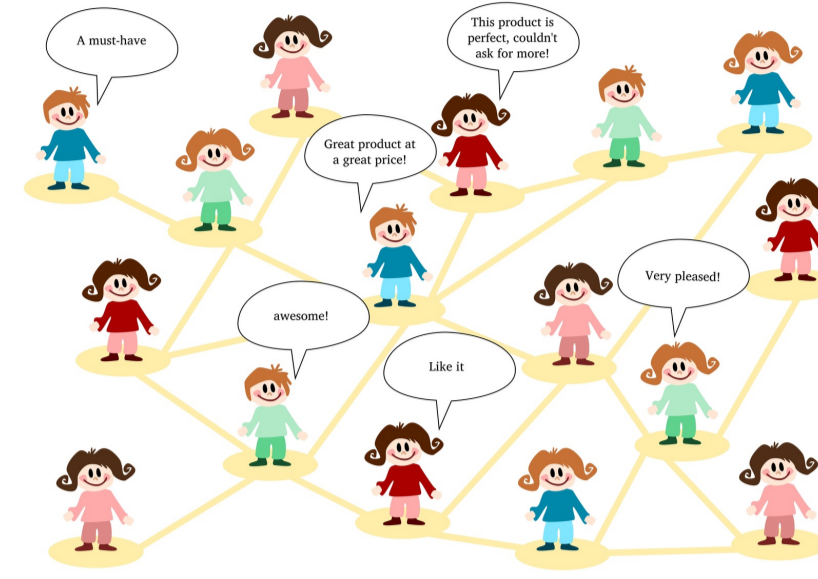


Motivation

- ▶ **Viral marketing** uses a social network to spread awareness about a product.



▶ Influence Maximization (IM):

- ▶ Select a fixed number of 'influential' users (**seeds**) to give free products or discounts.
- ▶ Try to maximize the number of people who become aware of the product (**spread**),

$$S^* = \text{argmax}_{|S| \leq k} \sigma_D(S).$$

where S are the seeds, k is the budget, and $\sigma_D(S)$ is expected spread under stochastic diffusion model D .

▶ Limitations of existing methods:

- ▶ assume you know the pairwise influence probabilities (could be hard to obtain in practice).
- ▶ assume edge-level feedback: know which user influenced each other user (often not realistic).

▶ Our contributions:

- ▶ Formulate as **combinatorial multiarmed bandit problem**.
- ▶ Aim to **minimize regret** as a new marketer learns the influence probabilities.
 - ▶ Leads to classic **exploration vs. exploitation** trade-off.
- ▶ Consider **node-level feedback**: you only need to know who was influenced.

Background on Independent Cascade and Multiarmed Bandits

▶ Independent Cascade (IC) Model:

- ▶ Starting from seeds, influenced nodes get one chance to influence their neighbours.
- ▶ Succeed with probability $p_{u,v}$ (*live edge*) and otherwise fail (*dead*).
- ▶ Newly-influence nodes can influence their neighbours.

▶ Multiarmed and Combinatorial Multiarmed Bandits:

- ▶ Each of m arms has reward distribution with unknown mean μ .
- ▶ Standard framework: in round t you choose one arm i and obtain reward $r_{i,t}$.
- ▶ Combinatorial framework: in round t you choose a subset of arms A and reward is function of these arms.

Mapping Influence Maximization to Combinatorial Multiarmed Bandits

We can write influence maximization in combinatorial multiarmed bandit framework:

CMAB	Symbol	Mapping to IM
Base arm	i	Edge (u, v)
Superarm	E_S	Union of outgoing edges from nodes in set S
Reward for arm i in round s	$X_{i,s}$	Status (live/dead) for edge (u, v)
Mean of distribution for arm i	μ_i	Influence probability $p_{u,v}$
No. of times i is triggered in s rounds	$T_{i,s}$	#times u becomes active in s diffusions
Reward in round s	r_s	Spread $\bar{\sigma}$ in the s^{th} IM attempt

Algorithm 1: CMAB FRAMEWORK FOR IM (Graph $G = (V, E)$, budget k , Feedback mechanism M , Algorithm \mathcal{A})

```

Initialize  $\vec{\mu}$ ;
 $\forall i$  initialize  $T_i = 0$ ;
for  $s = 1 \rightarrow T$  do
  IS-EXPLOIT is a boolean set by algorithm  $\mathcal{A}$ ;
  if IS-EXPLOIT then
     $E_S = \text{EXPLOIT}(G, \vec{\mu}, O, k)$ 
  else
     $E_S = \text{EXPLORE}(G, k)$ 
  Play the superarm  $E_S$  and observe the diffusion cascade  $c$ ;
   $\vec{\mu} = \text{UPDATE}(c, M)$ ;

```

Edge-Level and Node-Level Feedback Mechanism

▶ Edge Level Feedback (EL):

- ▶ Assumes you can **view the status of edge i** .
- ▶ Simple update of influence probabilities: $\hat{\mu}_i = \frac{\sum_{s=1}^t X_{i,s}}{T_{i,t}}$.
- ▶ Often **not realistic**: we can see whether user adopted a product, not who did/didn't influence them.

▶ Node Level Feedback (NL):

- ▶ Assumes you can **view the status of each node**.
- ▶ **More realistic**: typically easy to observe in network.
- ▶ But updating influence probabilities requires **assigning credit**.

Bounding the error for node-level credit assignment

- ▶ We consider a simple **heuristic credit assignment** mechanism for node-level feedback:
 - ▶ Each active node v **randomly chooses one of its active parents u** , and assigns full credit to edge (u, v) .
 - ▶ Makes node-level feedback effective in typical social networks where influence probabilities are typically low.

Theorem

Let p_{\min} and p_{\max} be the minimum and maximum true influence probabilities in the network. Consider a particular cascade c and any active node v with K_c active parents. The failure probability ρ under our node-level feedback credit assignment scheme for node v satisfies

$$\rho \leq \frac{1}{K_c} (1 - p_{\min}) \left(1 - \prod_{k=1, k \neq i}^{K_c} [1 - p_{\max}] \right) + \left(1 - \frac{1}{K_c} \right) p_{\max}. \quad (1)$$

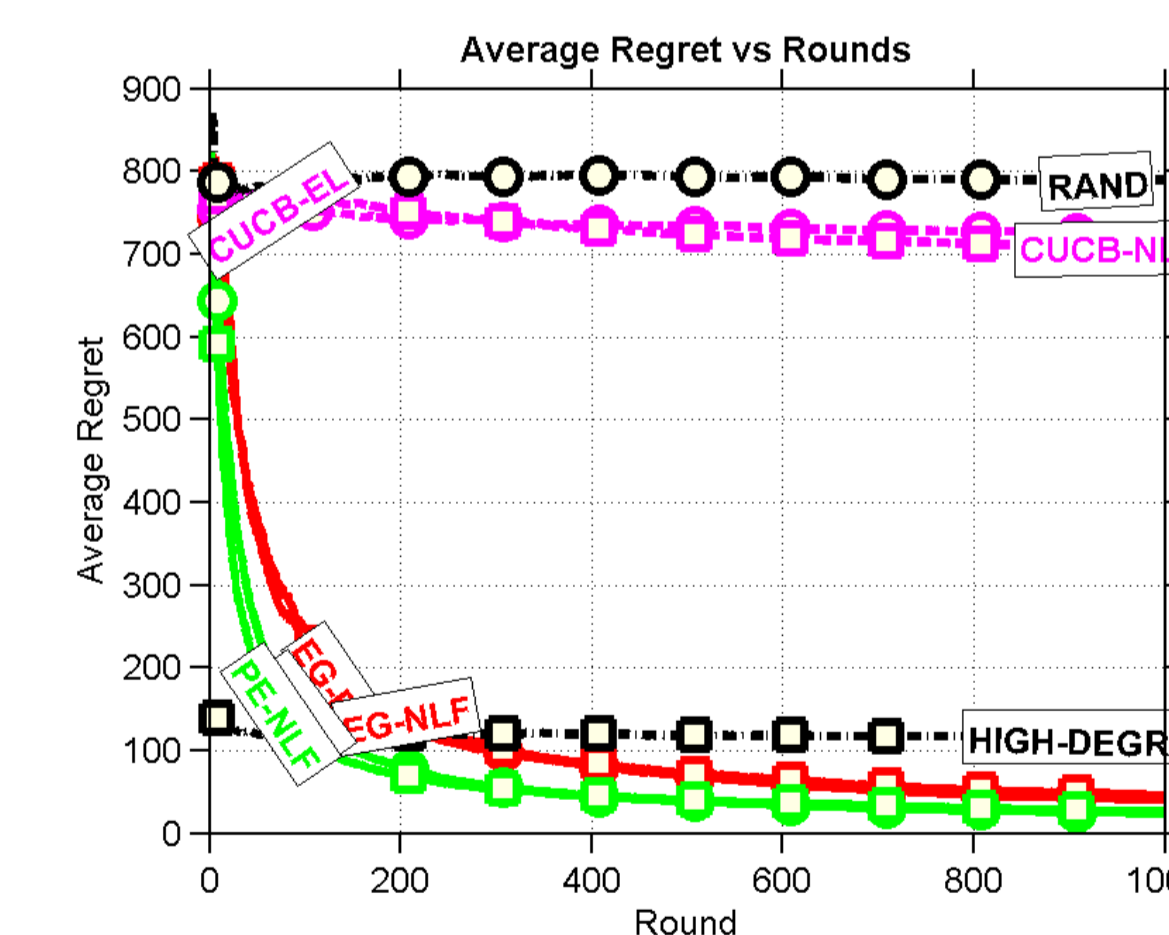
Suppose $\hat{\mu}_i^E$ and $\hat{\mu}_i^N$ are the inferred influence probabilities for the edge corresponding to arm i using edge-level and node-level feedback respectively. Then the relative error in the learned influence probability is given by:

$$\left| \frac{\hat{\mu}_i^N - \hat{\mu}_i^E}{\hat{\mu}_i^E} \right| = \rho \left| \frac{1}{\hat{\mu}_i^E} - 2 \right| \quad (2)$$

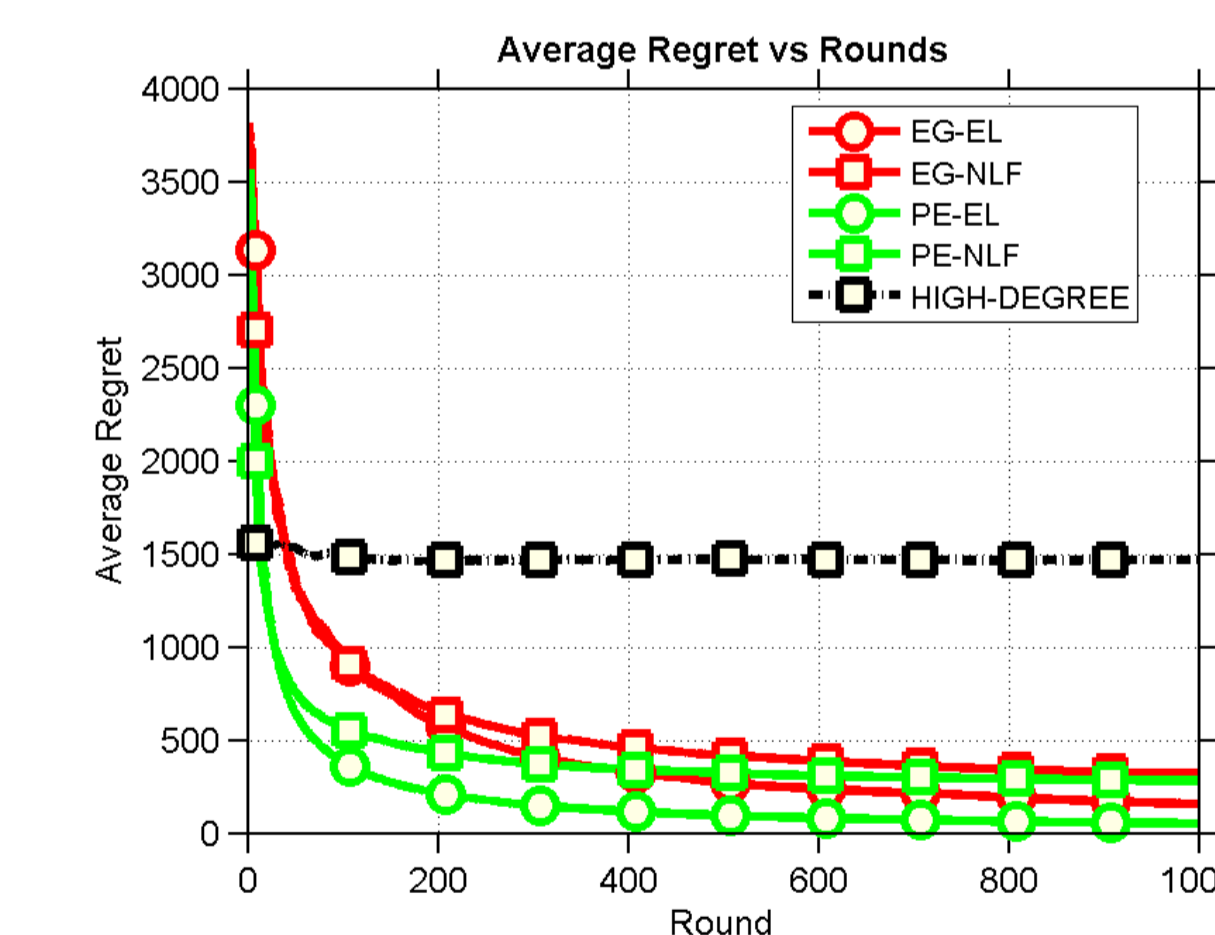
Regret Minimization Algorithms

- ▶ **Upper Confidence Bound (UCB)**: combinatorial UCB maintains an overestimate $\bar{\mu}_i$ of the mean estimates $\hat{\mu}_i$.
- ▶ **Pure Exploitation**: performs exploitation in every round.
- ▶ ϵ -**Greedy**: exploration with probability ϵ_s and exploitation with probability $1 - \epsilon_s$.

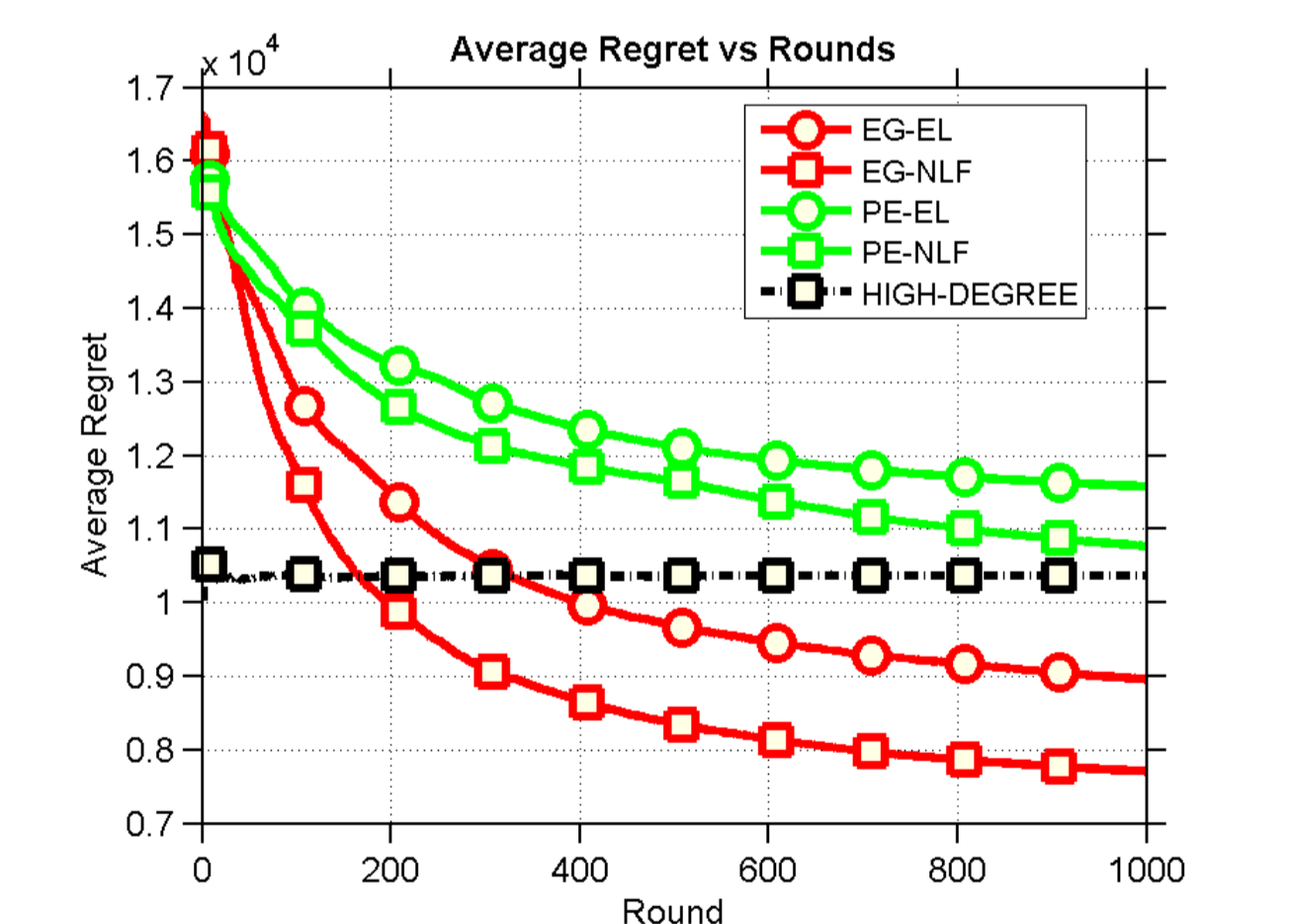
Numerical Experiments



(a) NetHEPT



(b) Flixster



(c) Flickr

- ▶ Pure Exploitation (PE), ϵ -Greedy (EG) are effective and able to decrease the regret across all datasets.
- ▶ Node Level feedback (NL) has results comparable to Edge Level feedback (EL) for all algorithms across datasets.

Related Work

- ▶ Regret analysis under UCB for IM (Chen et al., 2014).
- ▶ Multiple IM attempts to maximize the number of distinct active nodes across rounds (Lei et al., 2015).