

Revelation Principle; Quasilinear Utility

Lecture 14

Lecture Overview

- 1 Recap
- 2 Revelation Principle
- 3 Impossibility
- 4 Quasilinear Utility
- 5 Risk Attitudes

Bayesian Game Setting

- Extend the social choice setting to a new setting where agents can't be relied upon to disclose their preferences honestly.
- Start with a set of agents in a Bayesian game setting (but no actions).

Definition (Bayesian game setting)

A **Bayesian game setting** is a tuple (N, O, Θ, p, u) , where

- N is a finite set of n agents;
- O is a set of outcomes;
- $\Theta = \Theta_1 \times \cdots \times \Theta_n$ is a set of possible joint type vectors;
- p is a (common prior) probability distribution on Θ ; and
- $u = (u_1, \dots, u_n)$, where $u_i : O \times \Theta \mapsto \mathbb{R}$ is the utility function for each player i .

Mechanism Design

Definition (Mechanism)

A **mechanism** (for a Bayesian game setting (N, O, Θ, p, u)) is a pair (A, M) , where

- $A = A_1 \times \cdots \times A_n$, where A_i is the set of actions available to agent $i \in N$; and
- $M : A \mapsto \Pi(O)$ maps each action profile to a distribution over outcomes.

Thus, the designer gets to specify

- the action sets for the agents (though they may be constrained by the environment)
- the mapping to outcomes, over which agents have utility
- **can't** change outcomes; agents' preferences or type spaces

Implementation in Dominant Strategies

Definition (Implementation in dominant strategies)

Given a Bayesian game setting (N, O, Θ, p, u) , a mechanism (A, M) is an **implementation in dominant strategies** of a social choice function C (over N and O) if for any vector of utility functions u , the game has an equilibrium in dominant strategies, and in any such equilibrium a^* we have $M(a^*) = C(u)$.

Implementation in Bayes-Nash equilibrium

Definition (Bayes-Nash implementation)

Given a Bayesian game setting (N, O, Θ, p, u) , a mechanism (A, M) is an **implementation in Bayes-Nash equilibrium** of a social choice function C (over N and O) if there exists a Bayes-Nash equilibrium of the game of incomplete information (N, A, Θ, p, u) such that for every $\theta \in \Theta$ and every action profile $a \in A$ that can arise given type profile θ in this equilibrium, we have that $M(a) = C(u(\cdot, \theta))$.

Properties

Forms of implementation

- **Direct Implementation**: agents each simultaneously send a single message to the center
- **Indirect Implementation**: agents may send a sequence of messages; in between, information may be (partially) revealed about the messages that were sent previously like extensive form

We can also insist that our mechanism satisfy properties like the following:

- **individual rationality**: agents are better off playing than not playing
- **budget balance**: the mechanism gives away and collects the same amounts of money
- **truthfulness**: agents honestly report their types

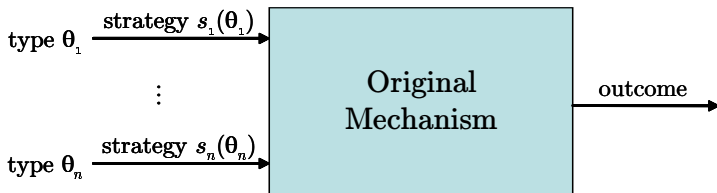
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Revelation Principle

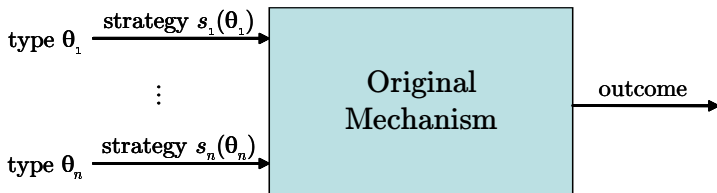
- It turns out that **truthfulness can always be achieved!**
- Consider an arbitrary, non-truthful mechanism (e.g., may be indirect)

Revelation Principle



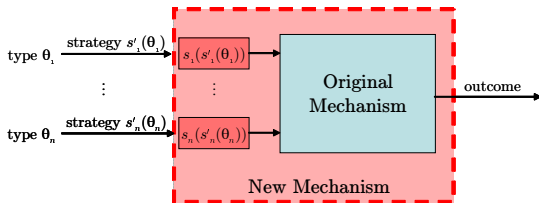
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Revelation Principle



- It turns out that **truthfulness can always be achieved!**
- Consider an arbitrary, non-truthful mechanism (e.g., may be indirect)
- Recall that a mechanism defines a game, and consider an equilibrium $s = (s_1, \dots, s_n)$

Revelation Principle



- We can construct a new **direct** mechanism, as shown above
- This mechanism is truthful by exactly the same argument that s was an equilibrium in the original mechanism
- “The agents don’t have to lie, because the mechanism already lies for them.”

Computational Criticism of the Revelation Principle

- computation is **pushed onto the center**
 - often, agents' strategies will be computationally expensive
 - e.g., in the shortest path problem, agents may need to compute shortest paths, cutsets in the graph, etc.
 - since the center plays equilibrium strategies for the agents, the center now incurs this cost
- if **computation is intractable**, so that it cannot be performed by agents, then in a sense the revelation principle doesn't hold
 - agents can't play the equilibrium strategy in the original mechanism
 - however, in this case it's unclear what the agents will do

Discussion of the Revelation Principle

- The set of equilibria is **not always the same** in the original mechanism and revelation mechanism
 - of course, we've shown that the revelation mechanism does have the original equilibrium of interest
 - however, in the case of indirect mechanisms, even if the indirect mechanism had a unique equilibrium, the revelation mechanism can also have new, bad equilibria
- So what is the revelation principle **good for**?
 - recognition that truthfulness is not a restrictive assumption
 - for analysis purposes, we can consider only truthful mechanisms, and be assured that such a mechanism exists
 - recognition that indirect mechanisms can't do (inherently) better than direct mechanisms

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Impossibility Result

Theorem (Gibbard-Satterthwaite)

Consider any social choice function C of N and O . If:

- 1 $|O| \geq 3$ (there are at least three outcomes);
- 2 C is onto; that is, for every $o \in O$ there is a preference profile $[\succ]$ such that $C([\succ]) = o$ (this property is sometimes also called citizen sovereignty); and
- 3 C is dominant-strategy truthful,

then C is dictatorial.

What does this mean?

- We should be discouraged about the possibility of implementing arbitrary social-choice functions in mechanisms.
- However, in practice we can **circumvent the Gibbard-Satterthwaite theorem** in two ways:
 - use a weaker form of implementation
 - note: the result only holds for dominant strategy implementation, not e.g., Bayes-Nash implementation
 - relax the **onto** condition and the (implicit) assumption that agents are allowed to hold arbitrary preferences

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Quasilinear Utility

Definition (Quasilinear preferences)

Agents have **quasilinear preferences** in an n -player Bayesian game when the set of outcomes is

$$O = X \times \mathbb{R}^n$$

for a finite set X , and the utility of an agent i given joint type θ is given by

$$u_i(o, \theta) = u_i(x, \theta) - f_i(p_i),$$

where $o = (x, p)$ is an element of O , $u_i : X \times \Theta \mapsto \mathbb{R}$ is an arbitrary function and $f_i : \mathbb{R} \mapsto \mathbb{R}$ is a strictly monotonically increasing function.

Quasilinear utility

- $u_i(o, \theta) = u_i(x, \theta) - f_i(p_i)$
- We split the mechanism into a **choice rule** and a **payment rule**:
 - $x \in X$ is a discrete, non-monetary outcome
 - $p_i \in \mathbb{R}$ is a monetary payment (possibly negative) that agent i must make to the mechanism
- Implications:

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 - agents don't care how much others are made to pay (though they *can* care about how the choice affects others.)

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- What is $f_i(p_i)$?

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Fun game

- Look at your piece of paper: it contains an integer x
- Go around the room offering everyone the following gamble:
 - they pay you x
 - you flip a coin:
 - heads: they win and get paid $2x$
 - tails: they lose and get nothing.
 - Players can accept the gamble or decline.
 - Answer honestly (imagining the amounts of money are real)
 - play the gamble to see what would have happened.
 - Keep track of:
 - Your own “bank balance” from others’ gambles you accepted.
 - The number of people who accepted your offer.

Risk Attitudes

- How much is \$1 worth?
 - What are the units in which this question should be answered?

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Utils (units of utility)
 - Different amounts depending on the amount of money you already have

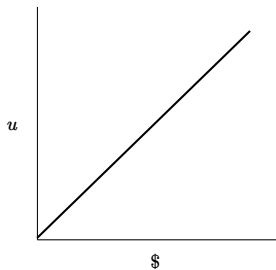
Risk Attitudes

- How much is \$1 worth?
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Utils (units of utility)
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- How much is a gamble with an expected value of \$1 worth?

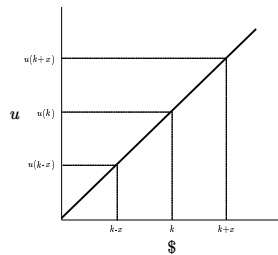
Risk Attitudes

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Utils (units of utility)
 - Different amounts depending on the amount of money you already have
- How much is a gamble with an expected value of \$1 worth?
 - Possibly different amounts, depending on how risky it is

Risk Neutrality

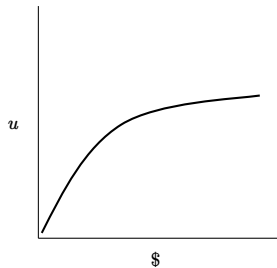


(a) Risk neutrality

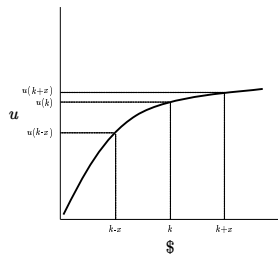


(b) Risk neutrality: fair lottery

Risk Aversion

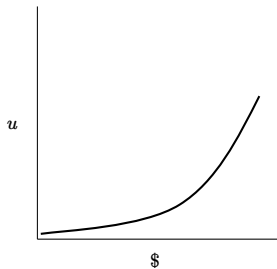


(c) Risk aversion

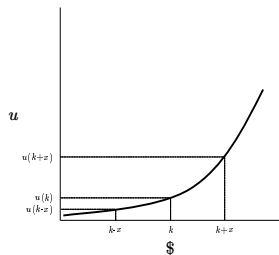


(d) Risk aversion: fair lottery

Risk Seeking



(e) Risk seeking



(f) Risk seeking: fair lottery