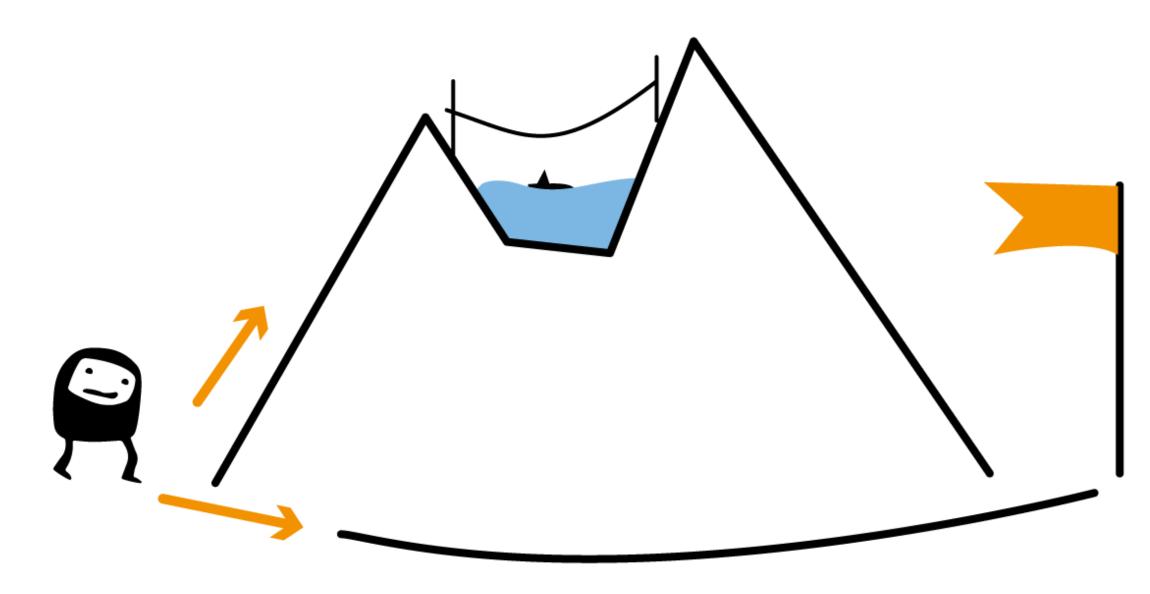
# ADVANTAGEOUS DISADVANTAGES

HOW UNDESIRABLE THINGS CAN TURN INTO GOOD THINGS



#### EDUCATION: DESIRABLE DIFFICULTY

MAKING THINGS HARD ON YOURSELF

#### BUSINESS: ADVANTAGEOUS DISADVANTAGES

TURNING DISADVANTAGES INTO STRENGTHS

#### WORLD: HAPPY ACCIDENTS

UNDESIRED INCIDENTS CAN PRODUCE SURPRISING RESULTS

#### PSYCHOLOGY: PSYCHOLOGICAL REACTANCE

WANT WHAT YOU CAN'T HAVE

# DESIRABLE DIFFICULTY

- Elizabeth Ligon Bjork and Robert A. Bjork from University of California, Los Angeles
- Professors of Psychology
- Learning vs Performance

 Psychology and the real world: Making things hard on yourself, but in a good way: Creating desirable difficulties to enhance learning (2011)



#### 4 DESIRABLE DIFFICULTIES

- Varying conditions of practice
- Spacing study or practice sessions
- Interleaving instead of Blocking
   Generation Effects and Using Tests

### 1. VARYING THE CONDITIONS OF PRACTICE

- Find a quiet, convenient place and do all your studying there
- No! Vary the conditions (e.g. study same material in two different rooms)
- Study: Specific and varied practice of a motor skill. (Kerr & Booth, 1978)

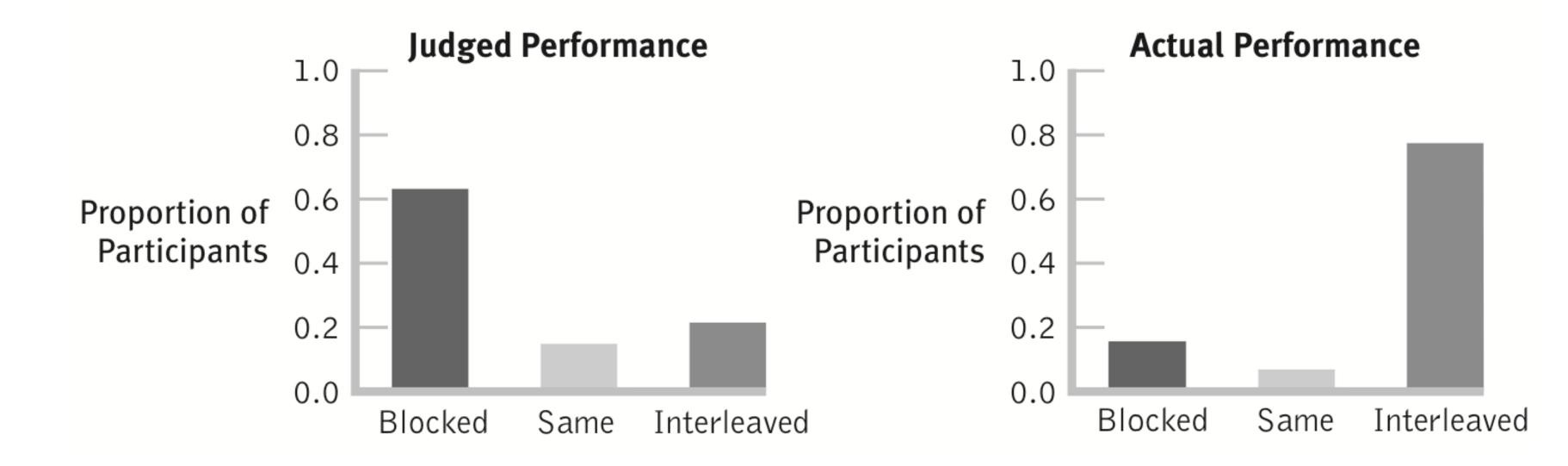
# 2. SPACING STUDY OR PRACTICE SESSIONS

- Massing practice (e.g. cramming for exams) for short-term performance
- **Spacing** practice (e.g. distributing presentations, study attempts, or training trials) for **long-term retention**

 One of the most general and robust effects from research on learning and memory

### 3. INTERLEAVING VS BLOCKING

- Interleaving separate topics/tasks introduces spacing
- **Study**: Learning concepts and categories: Is spacing the "enemy of induction" (Kornell & Bjork, 2008)



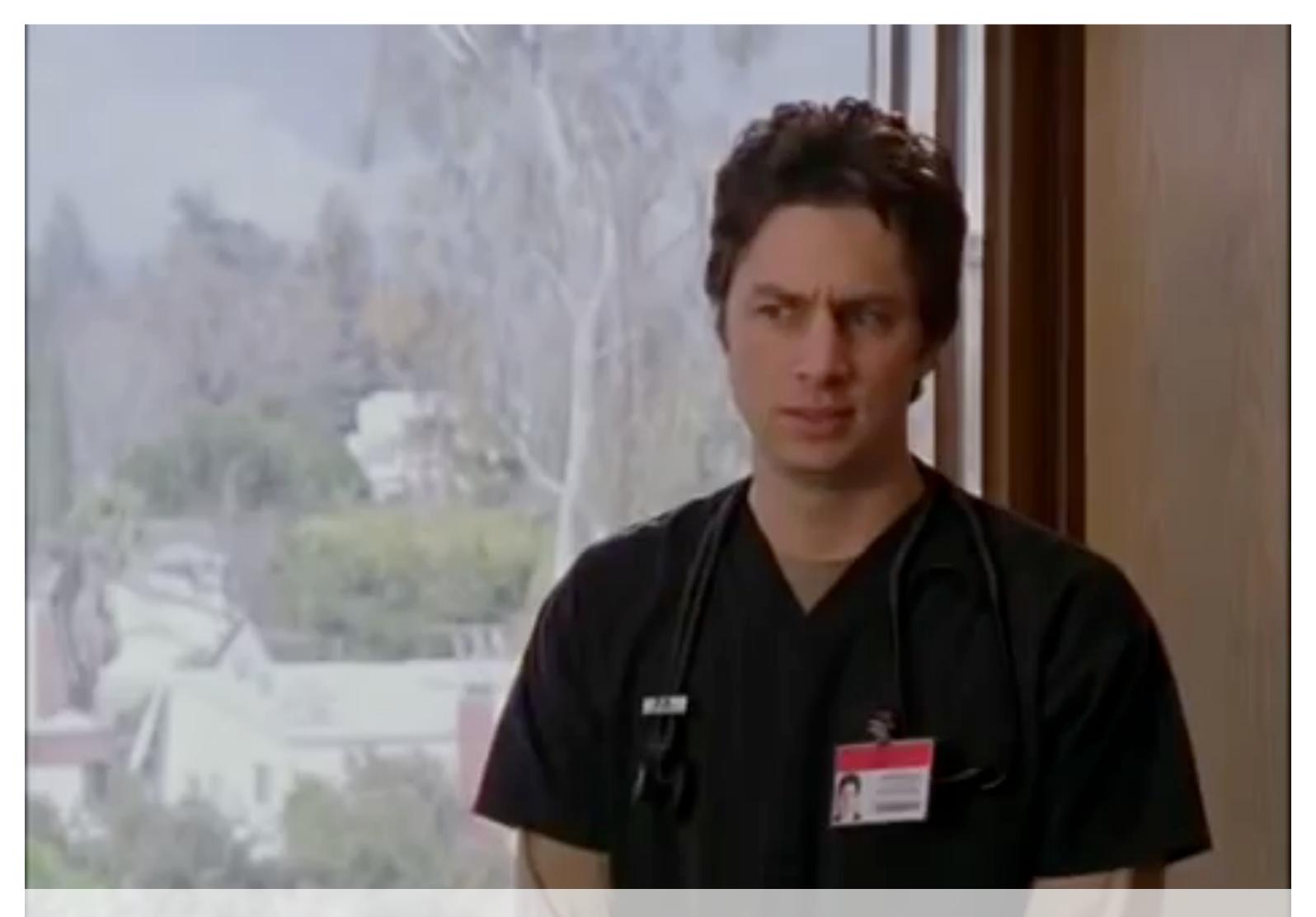
# 4. GENERATION EFFECTS AND USING TESTS (RATHER THAN PRESENTATIONS) AS LEARNING EVENTS

- Generate an answer or solution instead of being presented one
- Rereading is ineffective
- Problem: Testing seen as assessment at the end, instead of part of learning

# DESIRABLE DIFFICULTY

OUTSIDE THE CLASSROOM

Appreciate your challenges: No pain, no gain.



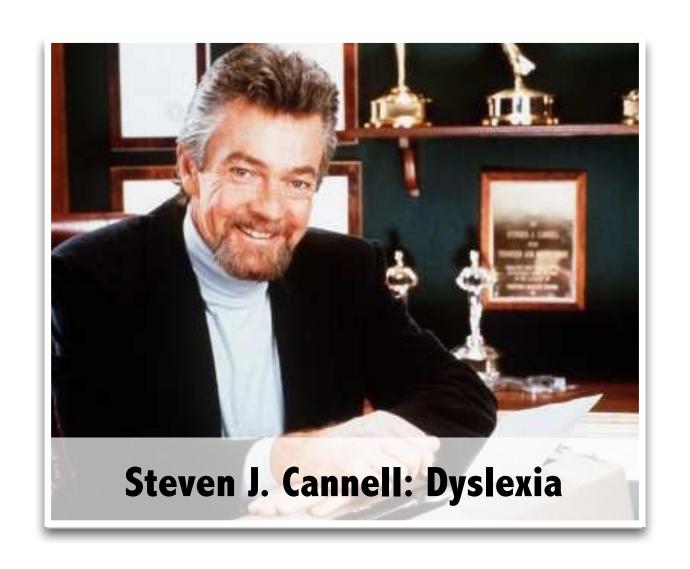
http://www.youtube.com/watch?v=89xUz9fZBXA

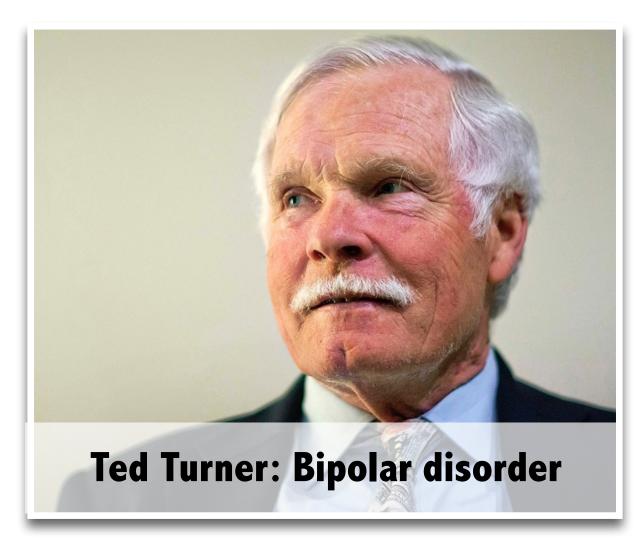
# Nothing worth having comes easy.

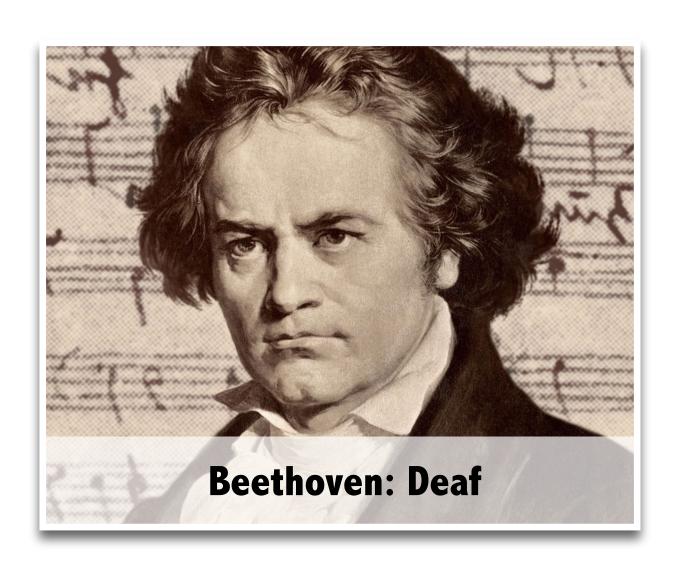
- Bob Kelso

# ADVANTAGEOUS DISADVANTAGES

TURNING DISADVANTAGES INTO STRENGTHS





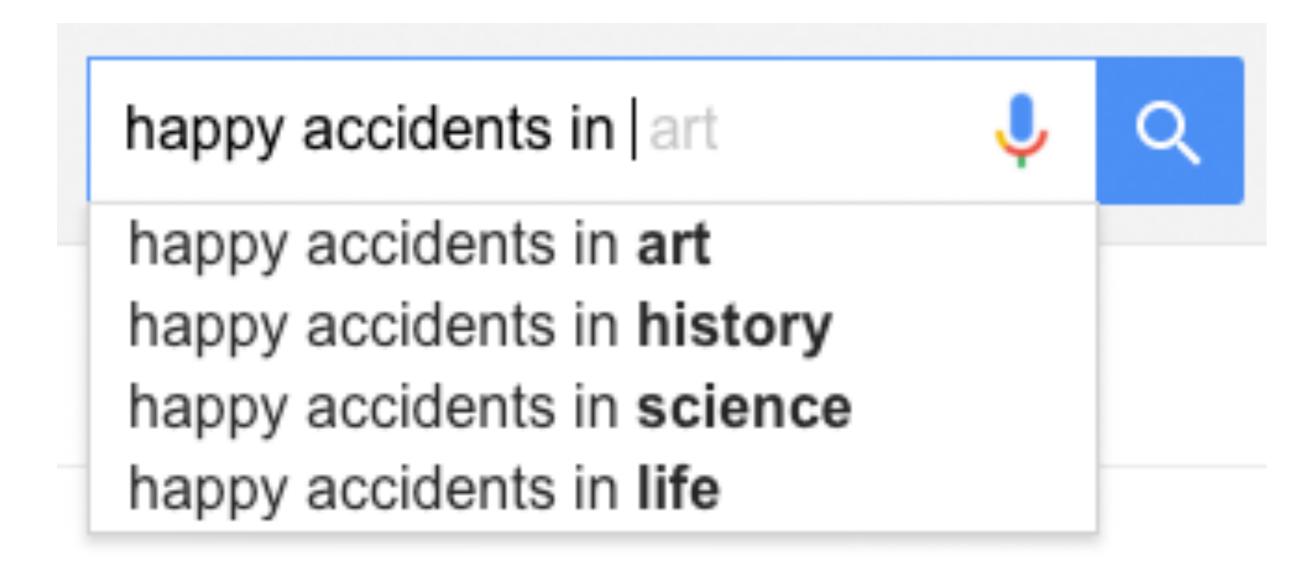


I've never met a strong person with an easy past.

- Unknown

# HAPPY ACCIDENTS

UNEXPECTED CONSTRAINT LEADS TO BETTER RESULT





# PSYCHOLOGICAL REACTANCE

Reaction in response to regulations

#### PSYCHOLOGICAL REACTANCE OR: WANT WHAT YOU CAN'T

#### Upside

Drives determination to achieve things

#### Downside

Overstepping moral code
Study: "Who's chasing whom?"

#### **Explanation**

- "Information-Gap Theory" by George Loewenstein
- Dopamine

#### No-win game

